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**From:** Hannon, Bruce (DPH)  
**Sent:** Monday, August 02, 2010 2:04 PM  
**To:** Lawler, Michael (DPH)  
**Subject:** FW: 1100 LC

Here's Damon's info.

Also, this is the info I got from him for a rough quote.

- 1.) Upgrade the 1100 in the lab, approximately \$1700.
- 2.) Purchasing an new 1260 modular system with binary pump, 2mL ambient temp AS, no switching valve, and fluorescence detector will run \$59,580. Switching to a diode array/fluorescence detector will cost about \$77,500. I did not ask about any other detectors.
- 3.) 1220/6120 LC/MS single quad has a promo price of \$90,000, and must be purchased by 12/31/10 to get this rate.

All prices are without computers, as we should be all set on that end.

If I can be of any further help. Please don't hesitate to let me know.

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**From:** damon\_duppong@agilent.com [mailto:damon\_duppong@agilent.com]  
**Sent:** Wednesday, July 28, 2010 3:32 PM  
**To:** Hannon, Bruce (DPH)  
**Subject:** RE: 1100 LC

Thanks Bruce. I have not seen the order, but that OK. Once the order processes Agilent will contact you regarding installation. Afterwards, contact me and let me know who is assigned.

Best regards,

Damon

Damon Duppong | Account Manager | ☎ 866-912-7036 | ✉ damon\_duppong@agilent.com |   
Agilent Technologies

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**From:** Hannon, Bruce (DPH) [mailto:Bruce.Hannon@state.ma.us]  
**Sent:** Friday, July 23, 2010 11:40 AM  
**To:** DUPPONG,DAMON (A-USA,ex1)  
**Subject:** RE: 1100 LC

Hi Damon,

It was nice to meet you yesterday. I always like when I can put a name and face together.

The info listed below is for the 1100 series LC that we discussed earlier.

Model      Ser#  
Degasser G1322A JP6320 1996

Bin pump G1312A US53700301

Sampler G1313A US54000398

Column G1316A US54000740  
Compart

Detector G1314A JP55101140

I'm still waiting to see which direction we want to proceed. I'll keep you posted.

Thanks for all the help,  
Bruce

Ps- I submitted the installation for the new GC/MS computer to our money people yesterday. I hope that downtown submits the order today.

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**From:** Hannon, Bruce (DPH)  
**Sent:** Tuesday, July 20, 2010 5:04 PM  
**To:** 'damon\_duppong@agilent.com'  
**Subject:** RE: 1100 LC

Hi Damon,

Could you let me know the cost of bringing up the old 1100 (assume that it needs EVERYTHING) to be compatible with the latest version of LC Chemstation? We will provide a new computer, which I can send you the specs for.

Also, what would the cost be for a new 1200 series system? Again, we'd supply the computer.

Just to have a sense of what it would cost, could you send a quote for a new LC/MS system.

If you'd like to talk, please give me a call tomorrow after 10 on either at my work number or cell.

Thanks,  
Bruce

Bruce Hannon  
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Environmental Chemistry Laboratory  
MA Department of Public Health  
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Phone: (617) 983-6654 (w), [REDACTED]

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**From:** damon\_duppong@agilent.com [mailto:damon\_duppong@agilent.com]  
**Sent:** Friday, July 16, 2010 11:08 AM

**To:** Hannon, Bruce (DPH)  
**Subject:** 1100 LC

Hello Bruce,

I was forwarded your email to Eric regarding an existing 1100 LC system. Let me know a time that works for you so we can talk about the 1100 you are inheriting, Agilent's 1200 Infinity Series LC systems and Agilent 6400 Series LCMS Triple Quadruples.

Best regards,

Damon

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